

Aqera - Enterprise Deck

AI Governance. Compliance Evidence. Operational Intelligence.

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The Problem -- The AI Governance Gap

Enterprises deploy AI. Few can prove it is governed.

- Regulatory pressure - EU AI Act, SOC 2 AI controls, HIPAA AI guidance all require evidence of governance
- Board oversight - What AI is running? What decisions does it make? What are the risks?
- Audit readiness - Every action, every decision, every outcome needs a trail
- Internal clarity - Which model to use, what policies apply, who approves what

The gap: Most organisations have AI tools but no AI operating system. No single place where governance, compliance, evidence, routing, and operations converge.

The Aqera Platform

One platform. Governance, compliance, evidence, intelligence.

- AI Governance Engine - Enforces policy boundaries on all AI-assisted actions. Prevents violations rather than reporting them after the fact.
- Compliance Framework Manager - 7 frameworks mapped and operational. Automated gap analysis and evidence collection.
- Evidence Chain - Every action produces a SHA-256 hash-chained, auditable evidence artefact. Human or AI.
- Intelligent AI Routing - Routes tasks across providers by complexity and cost. Budget models for simple tasks, premium for complex.
- Ara (Intelligent Agent) - Handles routine operations autonomously. Human-in-the-loop approval for anything irreversible or high-impact.

Security Model -- The Immune System

Not walls. Adaptive, learning defence.

- Traditional security builds walls and hopes nothing gets through
- Aqera operates an immune system model: detect, respond, adapt, strengthen
- Every action is governed, every outcome is evidenced, every anomaly triggers adaptive response
- Policy enforcement is an absolute barrier -- violations are prevented, not logged after the fact
- Trust-based routing: decisions weighted by evidence and reputation, not static rules
- Successful paths are reinforced. Failed paths decay. The system learns continuously.

Compliance -- Seven Frameworks, One Evidence Chain

Map once. Evidence continuously. Audit confidently.

- Automated gap analysis identifies coverage and gaps
- Continuous evidence collection -- not a quarterly scramble
- Auditor-ready export at any time

Framework	Coverage
SOC 2	Trust service criteria mapped to platform controls and evidence
HIPAA	PHI handling, access controls, audit trails, breach notification
GDPR	Data processing records, consent management, right to erasure, DPIAs
EU AI Act	Risk classification, transparency obligations, human oversight requirements
ISO 27001	Information security controls mapped to governance engine policies
CCPA	Consumer data rights, opt-out mechanisms, data inventory
Financial	FCA, AML/KYC workflows, regulatory change monitoring

Enterprise Capabilities

Built for enterprise requirements.

Capability	Detail
SSO / SCIM	SAML 2.0, OIDC, automated user provisioning and deprovisioning
DLP	Data loss prevention policies enforced at the governance layer
Custom Retention	Configure evidence retention periods to match regulatory requirements
Dedicated CSM	Named customer success manager for onboarding and ongoing support
SLA	Enterprise SLA with defined uptime, response time, and escalation commitments
Custom Agents	Build and deploy custom AI agents within governed boundaries
Webhook / API	Full API access, webhook notifications for all platform events

Vendor Risk Management -- Supply Chain Governance

Govern your third-party ecosystem at enterprise scale.

Enterprises manage hundreds of vendors. Each one is a risk vector -- data exposure, compliance gaps, operational dependency. Aqera's Vendor Risk Management capability brings AI-powered governance to the entire vendor lifecycle.

For enterprises with complex supply chains, this replaces manual annual vendor reviews with continuous, AI-augmented risk governance.

Capability	What It Delivers
AI-Powered Risk Scoring	Continuous risk assessment across security posture, compliance status, financial health, and operational dependency
Assessment Automation	Automated questionnaire distribution, tracking, and scoring -- no more spreadsheet-driven vendor reviews
Supply Chain Mapping	Visualise vendor dependencies across the organisation. Identify concentration risk and single points of failure.
Continuous Monitoring	Real-time alerts on vendor risk score changes, compliance lapses, or security incidents
Compliance Evidence	Automated evidence generation for SOC 2 CC3.4/CC9.2, ISO 27001 A.15 -- vendor management controls covered

Trust Center -- Your Public Compliance Portal

Turn compliance into a sales asset.

Enterprise prospects demand compliance proof before procurement. Aqera's Trust Center gives every organisation a branded, public compliance portal.

- Branded portal - Customise with your logo, colours, and messaging
- Framework badges - Display SOC 2, ISO 27001, GDPR, and other certifications with real-time status
- Evidence showcase - Share selected compliance evidence with prospects without manual export
- Self-service access - Prospects request documents, NDA-gated or public, without involving your team
- Always current - Trust Center updates automatically as compliance status changes

For enterprise sales teams, Trust Center reduces the compliance questionnaire burden and accelerates procurement cycles.

Visual Workflow Builder -- Governance at Every Step

Build governed workflows without writing code.

Aqera's Visual Workflow Builder provides a drag-and-drop canvas for creating operational workflows with governance gates built in.

- Node types: Trigger, Approval, Action, Condition -- compose any business process
- Governance gates - Every workflow step can require policy checks, human approvals, or evidence emission
- Template library - Pre-built templates for common compliance, onboarding, and operational workflows
- Audit trail - Every workflow execution produces a complete evidence chain

Enterprise teams can model approval chains, compliance procedures, incident response playbooks, and onboarding processes -- all governed and auditable.

Security Operations Center -- Enterprise Security Posture

Real-time security posture monitoring and incident response.

The Security Center integrates with the Aqera governance engine -- every security event is governed, every response is evidenced, every outcome is auditable.

Capability	What It Delivers
Posture Dashboard	Single-pane view of security posture across infrastructure, identity, and compliance
Vulnerability Management	Automated vulnerability tracking with severity scoring and remediation timelines
Incident Response Queue	Structured incident triage, assignment, and resolution with evidence trail
Threat Detection	Integration with security tooling for real-time threat alerting and adaptive response

Template of Aqera -- Your Own Operating System

Enterprise customers get a copy of what Aqera runs internally.

Aqera is the only platform that runs on itself. Enterprise customers receive a template of the same system:

- Same governance engine that governs Aqera's own AI operations
- Same evidence chain that produces Aqera's own audit trail
- Same compliance frameworks that maintain Aqera's own posture
- Same Friction Score that tracks Aqera's own operational efficiency
- Same Ara agent that handles Aqera's own routine operations

This is not software built for customers and never tested in production. This is the system that runs a real company, every day, offered as a template for yours.

Friction Score -- Measure What Matters

Operational friction is measurable. So is its removal.

The Friction Score quantifies friction across five dimensions on a continuous scale:

- Process Friction - Manual steps, approval bottlenecks, handoff delays
- Data Friction - Silos, duplication, inconsistency, access barriers
- Compliance Friction - Audit preparation burden, evidence gaps, framework coverage
- Communication Friction - Information asymmetry, escalation delays, context loss
- Technology Friction - Tool sprawl, integration failures, automation gaps

Baseline measured at onboarding. Tracked continuously with evidence-backed attribution for every reduction.

Pricing

Four tiers. Consumption-based. No per-seat inflation.

Managed services available: Aqera also deploys pods of 3-4 specialists using the same platform for hands-on delivery.

Core	Pro	Business	Enterprise
Price	\$199/mo	\$599/mo	\$1,499/mo
Users	10	30	100
Actions/mo	2,500	25,000	250,000
Frameworks	1	3	All
SSO/SCIM	--	--	Included
Support	Community	Email (24h)	Priority (4h)

Case Study -- Aqera as Its Own Customer

Aqera runs on Aqera.

- Aqera runs on Aqera. The platform governs our own AI operations, compliance posture, and evidence chain.
- Every feature exists because we needed it first -- not because a product manager hypothesised demand.
- 413+ tests governed by the same quality gates we provide to customers.
- Evidence chain records every action taken by every AI agent in our development process.
- Compliance frameworks mapped against our own operations before offering them to clients.

"We are not selling something we built for customers. We are selling the system we built for ourselves -- and then opened up."

Next Steps

Start with evidence. Not a contract.

1. 30-minute walkthrough - Live product, not slides. Shown in the context of the prospect's AI operations.
2. Scoping document - Within 48 hours: scope, pricing, timeline, and expected outcomes.
3. 14-day trial - Full platform access. Connect AI providers. See the evidence chain in action.
4. Managed services option - For hands-on delivery, a pod deploys within 1-2 weeks.

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